

Windows Embedded/IoT Distributor Information

Distributors can leverage their Windows IoT development experiences, and knowledge, to help you build secure and connected Windows IoT solutions.

If you would like to work with one of our distributors, please select a distributor in your region and contact the distributor directly for more details.

Regions:

- [Americas](#)
- [APAC](#)
- [EMEA](#)
- [Japan](#)





AMERICAS

Disti Location	Distributor Name	Contact Name/Email	Contact Phone
Brazil	Softline International BRASIL COMER	Info	+55 11 5188 8100
United States	Advantech Corporation	Nathan Cheng	+949 420 2500 ext.272
United States	Arrow Electronics INC.	Ken Marlin Scott Chmiel	+877 535 9166
United States	Avnet INC	Software@Avnet	+1 480-643-7055
United States	Bsquare Corporation	Ruthy Ross	+425 519 5253
United States	Bsquare Corporation (Mobility)	Ruthy Ross	+425 519 5253
United States	Dell, INC. 	Marketing	+512 723 7351

 Distributor's distribution rights only allow Distributor to sell IoT licenses and hardware bundled together.

APAC

Disti Location	Distributor Name	Contact Name/Email	Contact Phone
Australia	Advantech Australia PTY Limited	Abhishek Kathuria	+61 3 97970140
Australia	MDS Pacific PTY Ltd.	Chloe Long	+61 2 98887715
China	AVNET(Shanghai) Limited	Rocky Luo Vincent Suen	+86 0755 83781841
China	Beijing Advantech XING YE Electronics	Cairu Zhong	+86 0755 82124222 ext. 7033
China	Comtech Industrial Technology	Selina Gong	+86 15986642886
China	Dell (China) CO. Ltd. 	Shree Vidhya	+91 9739096714
China	Lanxiang Technology (Shenzhen)	Lion Deng	+86 13760251863
China	WT Microelectronics (Shanghai) CO.,	Sun Liang	+86 18600933866
Hong Kong SAR	Advantech Automation Corp.	Cairu Zhong	+86 82131924
Hong Kong SAR	Avnet Technology Hong Kong Limited	Rocky Luo Vincent Suen	+86 0755 83781841
Hong Kong SAR	Comtech International (Hong Kong)	Selina Gong	+86 15986642886
Hong Kong SAR	Syntech Asia Limited	Lion Deng	+86 13760251863
Hong Kong SAR	WT Microelectronics Ltd.	Sun Liang	+86 18600933866
India	Advantech Industrial Computing	Sunil Ashokshetty	+91 7411077812
India	MDS Pacific India Pvt Ltd	Sreejith Krishnan Santosh Kapruwan Prajwal Shetty	+91 80 41239727
India	Team Technology	Praveen B.	+91 80 25261102
Korea	Advantech KR Co., Ltd.	Zesty Lee	+82 2 3660 9220
Korea	MDS Technology Co., Ltd.	Mandella Jeong ES Admin ES Sales	+82 31 627 3005
Korea	SGA Embedded Co., Ltd.	Brian Baek	+82 70 7410 9348
Singapore	Advantech CO. Singapore PTE Ltd.	Thomas Ng	+65 6442 1000 Ext: 4727
Singapore	Dell Global B.V. (Singapore branch) 	Shree Vidhya	+91 9739096714
Singapore	MDS Pacific PTE Ltd.	Edmund Foo Betty Row	+65 6297 2800
Taiwan	Advantech CO., LTD.	Sharlin Chung	+886 2 27927818 ext. 9485
Taiwan	Chander Electronics Corp.	Ally Weng	+886 928872518
Taiwan	Synnex Technology Internationals COR	Terry Chang	+886 912830162
Vietnam	MDS Pacific Vina Co., Ltd.	Khang Nguyen	+84 905487738

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EMEA

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Arrow Europe	Mike Kreiten	+49 6102 5030 7920
Arrow Rapac Ltd.	Danny Morim	+97 23 920 3479
AVNET Europe Comm. VA.	Karine Duval Tim Jensen Martin Gossen	+41 62 9195557 +45 3634 2804 +41 62 9195557
Bsquare Corporation	Tim Beech	+425 519 5253
Eastronics Limited	Edith Goldraij	+972 36458777
Elbacom Elektronische Bauteileund	David Kotzenmacher	+43 664 216 35 02
Komponenta Inc.	Valentina Slepchenko	+7 4951502150 +7 4951330485
Koning & Hartman B.V.	Rowenda Ladeur	+31 205877600 +32 22570200
Quarta Technologies	Valeria Ivanova	+7 495 230 0611

JAPAN

Disti Location	Distributor Name	Contact Name/Email	Contact Phone
Japan	Advantech Japan Co., Ltd.	Pat Oiso	+81 3 6802 1021 ext.4223
Japan	Avnet K.K.	Toshitaka Saito Takahiro Ogawa	+81 3 5792 9820
Japan	Okaya Electronics Corp.	Hideaki Nagai Embedded Team	+81 45 475 1502
Japan	Ryoyo Electro Corporation	Yusuke Fukuda IS MSIS Division	+81 3 3546 6211
Japan	Tokyo Electron Device Limited	Toshinori Suzuno IoT Company Embedded Solution Division	+81 45 443 4422